HB225 ENROLLED



# ACT #2025 - <u>379</u>

- 1 HB225
- 2 CXYP6QW-3
- 3 By Representatives Hollis, Wood (D)
- 4 RFD: Boards, Agencies and Commissions
- 5 First Read: 06-Feb-25



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1 Enrolled, An Act,

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3	Relating to licensed real estate professionals and
4	companies; to amend Sections 34-27-6, 34-27-32, 34-27-33,
5	34-27-34, and 34-27-35, Code of Alabama 1975; to provide
6	certain requirements related to training, qualifications and
7	licensure of real estate companies, brokers, and salespersons;
8	and to make nonsubstantive, technical revisions to update the
9	existing code language to current style.
10	BE IT ENACTED BY THE LEGISLATURE OF ALABAMA:
11	Section 1. Sections 34-27-6, 34-27-32, 34-27-33,
12	34-27-34, and 34-27-35, Code of Alabama 1975, are amended to
13	read as follows:
14	"\$34-27-6
15	(a) For purposes of this section and rules adopted
16	pursuant thereto, the following terms-shall have the following
17	meanings:
18	(1) ACCREDITED SCHOOL. Any nonprofit college or
19	university that meets the standards of an accrediting agency
20	recognized by the U.S. Department of Education and offering
21	any approved course.
22	(1)(2) ADMINISTRATOR. A person designated by a
23	prelicense or continuing education principal school or branch
24	school and approved by the commission to be the person
25	responsible to the commission for all acts governed by this
26	chapter and applicable rules which that govern the operation
27	of schools.
28	(2)(3) APPROVED COURSE. Any course of instruction

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29	approved by the commission that satisfies commission
30	requirements for prelicense education, postlicense education,
31	or continuing education.
32	(3) APPROVED-SCHOOL. Any proprietary educational
33	institution effering only commission approved continuing
34	education courses and any accredited college or university
35	that-offers-any-commission-approved-course.
36	(4) BRANCH SCHOOL. Any school under the ownership of a
37	principal school <u>which</u> that offers <del>commission approved</del>
38	commission-approved courses at a permanent location.
39	(5) CONTINUING EDUCATION COURSE. Any course of
40	instruction approved by the commission as continuing education
41	required to renew or activate a salesperson or broker license
42	and that is not less than 60 minutes.
43	(6) CONTINUING EDUCATION SCHOOL. Any private
44	educational institution or organization offering only
45	commission-approved continuing education courses. The term
46	does not include an accredited school.
47	(7) DISTANCE EDUCATION. Education that is provided
48	through media where the teacher and student are not in the
49	same classroom but rather separated by distance or time.
50	(5) INSTRUCTIONAL SITE. Any physical place where
51	commission approved instruction is conducted apart from the
52	principal school or branch school.
53	(6)(8) INSTRUCTOR. A person approved by the commission
54	to teach approved courses in the <u>a</u> classroom or by distance
55	education.
56	(9) PRELICENSE COURSE. Any course of instruction

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57	approved by the commission as education required to apply for
58	a temporary salesperson license or a broker license.
59	(10) PRELICENSE INSTRUCTOR. An instructor of approved
60	courses offered at a prelicense school.
61	(7) (11) LICENSEDPRELICENSE SCHOOL. Any proprietary A
62	school, whether a principal or branch school, that is licensed
63	by the commission, including any for-profit college, to offer
64	that offers commission approved commission-approved prelicense
65	courses or postlicense courses, or both, only after being
66	licensed and bonded by the commission. and, in addition, may
67	offer commission-approved continuing education courses. The
68	term does not include an accredited school.
69	(8) (12) PRINCIPAL SCHOOLA prelicense school Any
70	institution-or-organization which that is the a primary school
71	and not a branch school that is approved by the commission and
72	bonded pursuant to this section.
73	(9) PROPRIETARY SCHOOL. Any school that is not an
74	accredited college or university and which offers commission
75	approved prelicense courses or postlicense courses, or both,
76	only-after-being-licensed and bonded by the commission. Each
77	branch school shall be licensed separately.
78	(b) The commission shall <del>-approve and regulate schools</del>
79	that offer commission approved prelicense, postlicense, and
80	continuing education courses. The commission shall be the
81	board, commission, or agency with the sole and have exclusive
82	authority to license <u>and regulate</u> proprietary prelicense
83	schools-and their-branches for the limited purpose of their
84	offerings of commission approved prelicense courses and, when



85 applicable, continuing education courses-prelicense courses-or 86 postlicense courses, or both and approve continuing education 87 schools for the purpose of their offerings of continuing 88 education courses. The commission may not regulate accredited 89 schools, except that the commission shall publish all exam 90 results by school. 91 (c) (1) The commission shall require-proprietary 92 principal schools to furnish obtain a surety bond issued by a 93 surety company authorized to do business in this state, payable to the commission in the amount of an amount not to 94 95 exceed twenty thousand dollars (\$20,000). with a surety 96 company authorized to do business in Alabama, which bond shall 97 provide The bond shall provide that the obligor therein shall 98 pay-up to an amount not exceeding twenty thousand dollars 99 (\$20,000) in the aggregate sum of all judgments-which shall be 100 recovered against the school for damages arising from the 101 school's collection of tuition or fees, or both, from 102 students, but failing to provide the complete instruction for 103 which such tuition or fees were collected. The bond shall 104 cover any branch schools named in the bond or any endorsement 105 or amendment of or to the bond.

106 (2) The bond shall remain in effect as long as the 107 school is licensed. In the event the bond is revoked or 108 <u>cancelled canceled</u> by the surety company, the school shall 109 have 10 days <u>after cancellation or revocation</u> to obtain a new 110 bond and file<u>-it</u> the bond with the commission. Failure to 111 maintain a bond shall result in the immediate suspension of 112 the licenses of the school and all of its<u>-branches</u> branch



113 <u>schools</u>. The bond shall be provided by the school and shall 114 also cover any branch schools named in the bond or any 115 endorsement or amendment thereto.

116 (d) (1) The commission shall charge a license fee for 117 each licensed prelicense principal school and shall charge a 118 fee for each branch school in the amount of two hundred fifty 119 dollars (\$250) per year for each year or portion of a year remaining in the respective license period. The renewal fee 120 121 for each school license prelicense principal and branch school shall be one hundred twenty-five dollars (\$125) for each year 122 of the license period. 123

124 (2) The commission shall charge an approval fee for
125 each continuing education school in the amount of one hundred
126 dollars (\$100) per year for each year or portion of a year
127 remaining in the respective approval period. The renewal fee
128 for each continuing education school shall be fifty dollars
129 (\$50) for each year of the approval period.

(e) The commission shall require all schools to name and have approved by the commission<u>a-school</u> an administrator who shall be responsible to the commission for all actions of his or her respective school:

(f) <u>Principal schools The signage for each principal</u> school and branch school shall be clearly identified by signage indicate the name of the school in a manner as appropriate for the its location. The signage shall set out the name of the principal school. Branch schools shall be elearly identified by signage as appropriate for the location. The signage shall set out for each branch school shall also



141 <u>indicate</u>—the\_name\_of\_the\_branch\_school\_and the name of the 142 principal school.

(g) (1) The commission shall have the authority to may reprimand, fine, suspend for a period up to two years, or revoke the license or approval of any school, administrator, or instructor for any violation of this section or any rule of the commission. The fine shall be not less than one hundred dollars (\$100) nor more than two thousand five hundred-dollars (\$2,500) five thousand dollars (\$5,000) per count violation.

(2) When the average passage rate for first-time 150 examinees who have taken a school's prelicense course for the 151 152 applicable broker or salesperson license examination is below 40 percent for six months, the commission shall notify the 153 154 school and request a performance improvement plan. Failure to 155 provide the performance improvement plan or sufficient evidence of likely improvement in the performance improvement 156 157 plan to the commission within one month of notification shall 158 result in the suspension of the school until the commission, in its discretion, receives such sufficient evidence. 159

(h) The commission shall approve, sponsor, contract for or conduct, or assist in sponsoring or conducting real estate courses for licensees, and may charge fees, and may incur and pay the necessary related expenses in connection therewith.

(i) (1) The commission shall approve and regulate
instructors who teach-the commission approved prelicense;
postlicense; and continuing education courses. The commission
shall establish and collect fees as determined necessary; in
an amount not to exceed exceeding fifty dollars (\$50) per

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169	instructor annually <del>, to approved instructors who teach</del>
170	commission-approved-courses.
171	(2) The commission shall establish a continuing
172	education requirement for all active prelicense instructors. A
173	prelicense instructor shall provide to the commission proof of
174	completion of all required continuing education on or before
175	September 30 of the final year of each approval period. Any
176	continuing education completed in excess of that required for
177	a renewal period shall not apply to any subsequent renewal
178	period.
179	(j)(1) A school, administrator, or instructor may
180	request that the commission issue or change its license or
181	approval to inactive. A school, administrator, or instructor
182	whose license or approval is inactive is prohibited from
183	engaging in any of the following:
184	a. Teaching commission-approved courses.
185	b. Offering commission-approved courses.
186	c. Performing any duties of an administrator, including
187	registering students, advertising a school, reporting course
188	schedules to the commission, or entering student credit for
189	completed courses.
190	(2)a. A school, administrator, or instructor whose
191	license or approval is inactive shall renew the inactive
192	license or approval in the same manner as an active license or
193	approval.
194	b. Notwithstanding paragraph a., no continuing
195	education shall be required for a prelicense instructor to
196	renew his or her inactive approval.

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197	(3)a. A prelicense instructor whose approval is
198	inactive for three years or less and who renews his or her
199	inactive approval as required by this subsection may activate
200	his or her approval for the first time in an approval period
201	by completing all continuing education required for prelicense
202	instructors that remains incomplete from the current and any
203	previous approval period.
204	b. A prelicense instructor whose approval is inactive
205	for more than three years may activate his or her approval by
206	completing all training required by the commission and any
207	continuing education required during the current approval
208	period.
209	(4) A school, administrator, or instructor whose
210	license or approval is inactive shall pay a fee to the
211	commission not to exceed fifty dollars (\$50) per license or
212	approval to activate its license or approval.
213	(5) An active prelicense instructor whose broker
214	license is inactive must complete the continuing education
215	requirements for both an active prelicense instructor and an
216	active broker license.
217	(k)(1) The license or approval of a school,
218	administrator, or instructor shall expire at midnight on
219	September 30 of the final year of each license or approval
220	period.
221	(2) Any school, administrator, or instructor that fails
222	to renew its license or approval by September 30 of the final
223	year of the license or approval period shall incur a late fee
224	in the amount of two hundred (\$200) per license or approval.

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225	(3) A school, administrator, or instructor may renew an
226	expired license or approval during the 12-month period
227	following the September 30 renewal deadline, provided that the
228	school, administrator, or instructor may not engage in any
229	activity for which a license or approval is required.
230	(4) After the last day of the twelfth month following
231	the September 30 renewal deadline, an expired license or
232	approval shall lapse and completion of all requirements of an
233	initial license or approval shall be required for renewal.
234	(5) Notwithstanding subdivision (4), the commission may
235	renew a license or approval that has lapsed upon a
236	determination of hardship, provided that all required fees are
237	paid.
238	(j)The(1)(1) Except as provided in subdivision (2), the
239	commission shall approve courses and establish and collect
240	fees <del>-as-determined_deemed</del> necessary, <u>in an amount</u> not to
241	exceed one hundred dollars (\$100) per application, to review
242	each course.
243	(2)a. The commission shall certify synchronous distance
244	education prelicense courses and establish and collect fees
245	deemed necessary, in an amount not to exceed four hundred
246	dollars (\$400) per application that meets the qualifications
247	in this section.
248	b. The commission shall certify synchronous continuing
249	education courses to be taught using distance education and
250	establish and collect fees deemed necessary, in an amount not
251	to exceed four hundred dollars (\$400) per application for a
252	course over three hours and a fee of one hundred dollars

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253	(\$100) per application for a course three hours or less, that
254	meets the qualifications provided in this section, except the
255	number of students may be limited to no more than 150 for such
256	courses.
257	c. The commission shall examine all of the following
258	when considering certifying a synchronous distance education
259	course:
260	1. The course or program mission statement.
261	2. Course design.
262	3. Interactivity.
263	4. Delivery.
264	5. Equipment.
265	6. The learning environment.
266	7. Student support services.
267	8. Educational effectiveness and assessment of student
268	learning outcomes.
269	d. Notwithstanding paragraphs(2)a. and b., the
270	commission may accept but may not require certification of a
271	synchronous distance education prelicense or continuing
272	education course by any private, independent entity.
273	(k) (m) The commission shall establish one-year or
274	multi-year license or approval periods for schools,
275	instructors, administrators, and courses. Approval and license
276	periods shall run from October 1 of the first year of the
277	license or approval period through September 30 of the final
278	year of the approval period.
279	(1) (n) The commission shall <u>promulgate</u> adopt rules and

regulations as necessary to accomplish the purpose of this



281 section in accordance with the Administrative Procedure Act." 282 "§34-27-32 283 (a) A license for a broker or a salesperson shall be 284 registered to a specific real estate office and shall be 285 issued only to, and held only by, a person who meets all of 286 the following requirements: 287 (1) Is trustworthy and competent to transact the 288 business of a broker or salesperson in a manner that 289 safeguards the interest of the public. 290 (2) Is a person whose application for a real estate 291 licensure license has not been rejected in any state on any grounds other than failure to pass a written examination 292 293 within the two years prior to the application for a real

estate-licensure license with Alabama. If the applicant's rejection for <u>a</u> real estate-licensure license in any state is more than two years from the date of application for-licensure <del>with <u>a</u> license in Alabama, then the applicant may not be</del> issued an Alabama real estate license without the approval of the commissioners.

300 (3) Is a person whose real estate license has not been 301 revoked in any state within the two years prior to application 302 for a real estate-licensure-with license in Alabama. If the 303 applicant's real estate licensure license revocation in any 304 state, including Alabama, is more than two years from the date 305 of application for licensure with a license in Alabama, then 306 the applicant may not be issued an Alabama real estate license without the approval of the commissioners. 307

308 (4) Is at least 19 years -old o'f age.



309 (5) Is a citizen of the United States or, if not a 310 citizen of the United States, a person who is legally present 311 in the United States with appropriate documentation from the 312 federal government, or is an alien with permanent resident 313 status.

314 (6) Is a person who, if a nonresident, agrees to sign315 an affidavit stating the following and in the following form:

316 "I, as a nonresident applicant for a real estate 317 license and as a licensee, agree that the Alabama Real Estate 318 Commission shall have jurisdiction over me in any and all of 319 my real estate related activities the same as if I were an Alabama resident licensee. I agree to be subject to 320 321 investigations and disciplinary actions the same as Alabama resident licensees. Further, I agree that civil actions may be 322 323 commenced against me in any court of competent jurisdiction in 324 any county of the State of Alabama.

325 "I hereby appoint the Executive Director or the 326 Assistant Executive Director of the Alabama Real Estate 327 Commission as my agent upon whom all disciplinary, judicial, 328 or other process or legal notices may be served. I agree that 329 any service upon my agent shall be the same as service upon me 330 and that certified copies of this appointment shall be deemed 331 sufficient evidence and shall be admitted into evidence with 332 the same force and effect as the original might be admitted. I agree that any lawful process against me which is served upon 333 334 my agent shall be of the same legal force and validity as if 335 personally served upon me and that this appointment shall continue in effect for as long as I have any liability 336



337 remaining in the State of Alabama. I understand that my agent 338 shall, within a reasonable time after service upon him or her, 339 mail a copy of the service by certified mail, return receipt 340 requested, to me at my last known business address.

341 "I agree that I am bound by all the provisions of the 342 Alabama Real Estate License Law the same as if I were a 343 resident of the State of Alabama.

Legal Signature of Applicant" (b) The commission may reject the application of any person who has been convicted of or pleaded guilty or nolo contendere to a felony or a crime involving moral turpitude.

348 (b) (c) (1) a. A person who holds a current real estate 349 salesperson license in another state, including persons who 350 move to and become residents of Alabama, shall apply for a 351 reciprocal salesperson license-en-a form-prescribed by the 352 commission. A person who holds a current broker license in 353 another state, including persons who move to and become residents of Alabama, shall apply for a reciprocal broker 354 355 license on a form prescribed by the commission.

356 b. The applicant shall submit proof that he or she has a current real estate license in another state as evidenced by 357 358 a certificate of licensure, together with any other 359 information required by the commission. The applicant shall 360 also show proof that he or she has completed at least six 361 hours of course work in Alabama real estate which is approved 362 by the commission. Applicants for a reciprocal license shall not be subject to the complete examination or temporary 363 license requirements of Section 34-27-33, but shall pass a 364

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365 reasonable written examination prepared by the commission on 366 the subject of Alabama real estate. A person who holds a 367 reciprocal license shall show proof of completion of 368 continuing education either by meeting the requirements of 369 Section 34-27-35 or by showing proof that his or her other 370 state license remains active in that state.

371 <u>c.</u> The fees for issuance and renewal of a reciprocal 372 license shall be the same as those for original licenses 373 pursuant to Section 34-27-35. The recovery fund fee for 374 issuance of a reciprocal license shall be the same as for an 375 original license pursuant to Section 34-27-31.

376 (2) A person who holds a current Alabama license who
377 moves to and becomes a resident of the state shall within 10
378 days submit to the commission notice of change of address and
379 all other license status changes.

380 (e) (d) A person who does not hold a current real estate 381 broker license in another state desiring to be a real estate 382 broker in this state shall apply for a broker's broker license 383 on a form-prescribed by the commission which shall specify the 384 real-estate office to which he or she is registered. Along 385 with the application, he or she shall submit all of the 386 following:

(1) Proof that he or she has had an active real estate salesperson's salesperson license in any state for at least 24 months of the 36-month period immediately preceding the date of application.

391 (2) Proof that he or she is a high school graduate or 392 the equivalent.

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393	(3) Proof that he or she has completed a course in real
394	estate approved by the commission, which shall be-a-minimum-of
395	60 clock hours. satisfied all of the following:
396	a. Successfully completed a 60-hour course in broker
397	basics approved by the commission.
398	b. Passed a broker license examination within 180 days
399	after completing the broker basics course.
400	c. Within 90 days after passing the license
401	examination, successfully completed a 60-hour course in broker
402	professional development approved by the commission.
403	(4) Any other information requested by the commission.
404	(d)(e)(1) A person who does not hold a current real
405	estate salesperson license in another state desiring to be a
406	real estate salesperson in this state shall apply for a
407	temporary salesperson's salesperson license with the
408	commission-on a form-prescribed by the commission which shall
409	specify the real estate office to which he or she is
410	registered. Along with the application he or she shall-furnish
411	provide all of the following:
412	(1)a. Proof that he or she is a high school graduate or
413	the equivalent.
414	(2)b. Proof that he or she has successfully completed a
415	course in real estate approved by the commission, which shall
416	<del>be a minimum of 60 clock hours.</del> met all of the following:
417	1. Successfully completed a 60-hour salesperson basics
418	course approved by the commission within a 12-month period.
419	2. Passed a license examination within 180 days after
420	completing the salesperson basics course.



421	3. Within 90 days after completing the license
422	examination; successfully completed a 60-hour course in
423	salesperson professional development approved by the
424	commission.
425	c. Either: (i) a signed acknowledgement of the
426	applicant's qualifying broker, who shall hold an active
427	Alabama license, that the applicant is in his or her opinion
428	honest, trustworthy, and of good reputation, and that the
429	broker accepts responsibility for the actions of the
430	salesperson as set out in Section 34-27-31; or (ii) a request
431	to place the temporary license on inactive status when issued.
432	(3)d. Any other information required by the commission.
433	(2) The application for a temporary salesperson license
434	must be dated within 90 days of completing the salesperson
435	professional development course.
436	(c) (f) An application for a company license or branch
437	office license shall be made by a qualifying broker on a form
438	prescribed by the commission. The qualifying broker shall be
439	an officer, partner, or employee of the company.
440	<pre>(f)(g) An applicant for a company or broker license</pre>
441	shall maintain a place of business.
442	<pre>(g)(h) If the applicant for a company or broker license</pre>
443	maintains more than one place of business in the state, he or
444	she shall have a company or branch office license for each
445	separate location or branch office. Every application shall
446	state the location of the company or branch office and the
447	name of <u>its</u> the company's qualifying broker. Each company or
448	branch office shall be under the direction and supervision of



449 a qualifying broker licensed at that address. No person may 450 serve as qualifying broker at more than one location. The 451 qualifying broker for the branch office and the qualifying 452 broker for the company shall share equal responsibility for 453 the real estate activities of all licensees assigned to the 454 branch office or company.

455 (h) (i) No person-shall may be a qualifying broker for 456 more than one company or for a company and on his or her own 457 behalf unless he or she meets all of the following:

458 (1) All companies for which he or she is and proposes459 to be the qualifying broker consent in writing.

460 (2) He or she files a copy of the written consent with461 the commission.

462 (3) He or she will be doing business from the same
463 location. All companies for which he or she is and proposes to
464 be the qualifying broker share the same company address.

465 (j) A person licensed under a qualifying broker may be 466 engaged by one or more companies with the same qualifying 467 broker.

468 (k) A person may utilize any branch of a company under 469 which he or she is licensed.

470 (i) (1) A company license shall become invalid on the 471 death or disability of a qualifying broker. Within 30 days 472 after the death or disability, the corporation, or the 473 remaining partners or the successor partnership, if any, may 474 designate another of its officers, members, or salespersons to 475 apply for a license as temporary qualifying broker. The person 476 designated as temporary qualifying broker shall either be a



477 broker or have been a salesperson for at least one year prior 478 to filing the application. If the application is granted, the 479 company may operate under that temporary qualifying broker for 480 no more than six months after the death or disability of its 481 former qualifying broker the commission issues the temporary 482 qualifying broker license. Unless the company designates a 483 fully licensed broker as the qualifying broker within the-six 484 menths six-month period, the company license and all licenses 485 under the company shall be classified inactive by the commission after two weeks prior electronic notice. 486

487  $(\uparrow)$  (m) The commission shall require both state and 488 national criminal history background checks to issue a 489 license. Applicants shall submit required information and 490 fingerprints to the commission, Federal Bureau of 491 Investigation, Alabama State Law Enforcement Agency, or its 492 successor, or to a fingerprint processing service that may be 493 selected by the commission for this purpose. Criminal history 494 record information shall be provided to the commission from 495 both the State of Alabama and the Federal Bureau of 496 Investigation. The commission can use the provided criminal 497 history for the determination of the qualifications and 498 fitness of the applicant to hold a real estate license. The applicant shall assume the cost of the criminal history check. 499 500 The criminal history-must shall be current to the issuance of 501 the license.

502 (k) (n) The commission may charge a fee of ten dollars 503 (\$10) for furnishing any person a copy of a license, 504 certificate, or other official record of the commissioner

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505	commission.
506	(o) The commission shall adopt rules to administer this
507	section in accordance with the Administrative Procedure Act."
508	"\$34-27-33
509	(a)(1) In addition to other In accordance with the
510	requirements of <u>this chapter</u> Section 34-27-32, every applicant
511	for a broker's broker or salesperson's salesperson license
512	shall submit to a reasonable written examination. The
513	commission shall conduct examinations at places and times it
514	prescribes. The commission may contract with an independent
515	testing agency to prepare, grade, or conduct the examination.
516	(2) Effective October 1, 2001, and thereafter, the The
517	fee for each examination and the provisions for payment and
518	forfeiture shall be as specified in the contract with the
519	independent testing agency.
520	(b) Upon receipt of an application and accompanying
521	materials satisfying the requirements for a broker license
522	under Section 34-27-32, the commission shall issue a broker's
523	original license or classify the license as inactive.
524	
	<del>(b)</del> (c) Upon receipt of an application and accompanying
525	(b)(c) Upon receipt of an application and accompanying materials satisfying the requirements for a temporary
525 526	
	materials satisfying the requirements for a temporary
526	materials satisfying the requirements for a temporary salesperson license under Section 34-27-32, Within 90-days
526 527	materials satisfying the requirements for a temporary salesperson license under Section 34-27-32, Within 90-days after passing the examination, the applicant shall-secure-a
526 527 528	materials satisfying the requirements for a temporary salesperson license under Section 34-27-32, Within 90-days after passing the examination, the applicant shall-secure-a qualifying-broker and meet all requirements of this shapter
526 527 528 529	materials satisfying the requirements for a temporary salesperson license under Section 34-27-32, Within 90-days after passing the examination, the applicant shall-secure-a qualifying-broker and meet all requirements of this chapter and the beard the commission shall issue a temporary an active

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533	the applicant is in his or her opinion honest, trustworthy,
534	and-of-good reputation and that the broker accepts
535	responsibility for the actions of the salesperson as set out
536	in Section 34-27-31. The applicant's qualifying broker shall
537	<del>be licensed in Alabama.</del>
538	(c)-(1)-On passing the examination and complying with
539	all other conditions for licensure, a temporary license
540	certificate shall be issued to the applicant. The applicant is
541	not licensed until he or she or his or her qualifying broker
542	actually receives the temporary license <del>certificate. A</del>
543	temporary license shall be valid only for a period of one year
544	following the first day of the month after its issuance. The
545	holder of a temporary license shall conduct any activity
546	requiring a license under the guidance of a broker, or a
547	salesperson who has had an active salesperson license for five
548	or more years.
549	<pre>(d)(1) The holder of a temporary license shall not</pre>
550	be issued an original license until <del>he er she has</del>
551	satisfactorily completed a 30-hour post-license course
552	prescribed by the commission, all of the following are
553	submitted to the commission:
554	a. Proof of successfully completing a 15-hour
555	orientation as prescribed by the commission in the applicant's
556	real estate practice area.
557	b. A complete core competencies checklist on a form
558	prescribed by the commission and signed by the applicant's
559	qualifying broker.
560	(2) <u>The</u> If the holder of a temporary <u>salesperson</u> license

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561	must complete the course fails to submit the application for
562	an original license with required documentation within six
563	menths of 90 days after issuance of his or her temporary
564	license <u>, and have his or her original license issued</u> ,
565	otherwise his or her temporary license-certificate shall
566	automatically be placed on inactive status by the commission.
567	During the remaining six months his or her temporary license
568	is valid, the holder of a temporary license may complete the
569	<del>course and have his or her original license issued. If the</del>
570	holder of a temporary license does not complete the course and
571	have his or her original license issued within one year
572	following the first day of the month after its issuance, the
573	temporary license shall automatically expire and lapse. A
574	temporary license is not subject to renewal procedures in this
575	chapter and may-not-berenewed.
	<pre>chapter and may-not-be-renewed.    (e)(1) The holder of an inactive temporary license</pre>
575	
575 576	(e)(1) The holder of an inactive temporary license
575 576 577	(e)(1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline
575 576 577 578	(e)(1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline if an original license has not yet been issued. If a temporary
575 576 577 578 579	(e)(1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline if an original license has not yet been issued. If a temporary license remains inactive for more than three years, the
575 576 577 578 579 580	• (e) (1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline if an original license has not yet been issued. If a temporary license remains inactive for more than three years, the licensee shall retake the salesperson professional development
575 576 577 578 579 580 581	• (e) (1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline if an original license has not yet been issued. If a temporary license remains inactive for more than three years, the licensee shall retake the salesperson professional development course prior to activating the temporary license.
575 576 577 578 579 580 581 582	(e) (1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline if an original license has not yet been issued. If a temporary license remains inactive for more than three years, the licensee shall retake the salesperson professional development course prior to activating the temporary license. (2) An inactive temporary licensee who has not
575 576 577 578 579 580 581 582 583	(e) (1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline if an original license has not yet been issued. If a temporary license remains inactive for more than three years, the licensee shall retake the salesperson professional development course prior to activating the temporary license. (2) An inactive temporary licensee who has not completed the requirements under subdivision (d) (1) shall
575 576 577 578 579 580 581 582 583 583	(e) (1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline if an original license has not yet been issued. If a temporary license remains inactive for more than three years, the licensee shall retake the salesperson professional development course prior to activating the temporary license. (2) An inactive temporary licensee who has not completed the requirements under subdivision (d) (1) shall activate the temporary license in order to complete the
575 576 577 578 579 580 581 582 583 584 585	(e) (1) The holder of an inactive temporary license shall renew the license prior to the license renewal deadline if an original license has not yet been issued. If a temporary license remains inactive for more than three years, the licensee shall retake the salesperson professional development course prior to activating the temporary license. (2) An inactive temporary licensee who has not completed the requirements under subdivision (d) (1) shall activate the temporary license in order to complete the requirements and apply for an original salesperson license.
575 576 577 578 579 580 581 582 583 584 585 586	<ul> <li>(e) (1) The holder of an inactive temporary license</li> <li>shall renew the license prior to the license renewal deadline</li> <li>if an original license has not yet been issued. If a temporary</li> <li>license remains inactive for more than three years, the</li> <li>licensee shall retake the salesperson professional development</li> <li>course prior to activating the temporary license.</li> <li>(2) An inactive temporary licensee who has not</li> <li>completed the requirements under subdivision (d) (1) shall</li> <li>activate the temporary license in order to complete the</li> <li>requirements and apply for an original salesperson license.</li> <li>(3) In order to have-a the status of an inactive</li> </ul>



589 chapter. The holder of a temporary license shall, upon 590 satisfactory completion of the course, pay-the original 591 license-fee specified in this chapter to have his or her 592 original license issued. An applicant for an original license 593 who has paid the Recovery Fund fee specified in this chapter 594 shall not be required to pay another Recovery Fund fee in order to have his or her original license issued. 595 596 (4) The holder-of an original license who has 597 satisfactorily completed the postlicense course and whose original license has been issued, shall not be subject to the 598 599 continuing education requirements in this chapter for the first renewal of his or her original-license. 600 601 (d) This section shall become effective for licenses 602 issued beginning October-1, 1993. 603 (f) A temporary salesperson license shall be valid for 10 years following the first day of the month after its 604 605 issuance." "\$34-27-34 606 607 (a) (1) A broker may serve as qualifying broker for a 608 salesperson-or-associate broker-only-if-licensed in Alabama, 609 his or her principal business is that of a real estate broker, 610 and he or she shall be in a position to actually supervise the 611 real-estate activities of the associate broker-or-salesperson 612 on a full-time basis. A person licensed as a broker in this 613 state may serve as a qualifying broker over a salesperson or 614 an associate broker if all of the following conditions are satisfied: 615 a. Real estate is his or her principal business. 616

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617	b. He or she is in a position to supervise the real			
618	estate activities of the salesperson or associate broker on a			
619	full-time basis.			
620	c. He or she has held an active broker license for at			
621	least 24 of the last 36 months.			
622	d. He or she has completed a 15-hour qualifying broker			
623	course approved by the commission.			
624	(2) A person licensed as a qualifying broker or			
625	equivalent in another state who has obtained a reciprocal			
626	broker license in Alabama may serve as a qualifying broker			
627	over a salesperson or associate broker if all of the following			
628	conditions are satisfied:			
629	a. Real estate is his or her principal business.			
630	b. He or she is in a position to supervise the real			
631	estate activities of the salesperson or associate broker on a			
632	full-time basis.			
633	c. He or she has held an active broker license or			
634	equivalent for at least 24 of the last 36 months.			
635	d. He or she has completed the six-hour course required			
636	in Section 34-27-32(c)(1).			
637	(3) A person licensed as a broker in another state who			
638	is not a qualifying broker may serve as a qualifying broker			
639	over a salesperson or associate broker in Alabama if all of			
640	the following conditions are satisfied:			
641	a. Real estate is his or her principal business.			
642	b. He or she is in a position to supervise the real			
643	estate activities of the salesperson or associate broker on a			
644	full-time basis.			

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645 c. He or she has held an active broker license or 646 equivalent for at least 24 of the last 36 months. 647 d. He or she has completed a 15-hour qualifying broker 648 course approved by the commission. 649 (2)(4)a. A salesperson or associate broker shall not 650 perform acts for which a license is required unless licensed 651 under a qualifying broker. 652 b. A qualifying broker shall be held responsible to the 653 commission and to the public for all acts governed by this 654 chapter of each salesperson and associate broker licensed 655 under him or her and of each company for which he or she is 656 the qualifying broker. -- It -- shall be the duty of the The 657 qualifying broker-te shall see that all transactions of every 658 licensee engaged by him or her or any company for which he or 659 she is the qualifying broker comply with this chapter. 660 c. Additionally, the A qualifying broker shall be

661 responsible to an injured party for the damage caused by any 662 violation of this chapter by any licensee engaged by the 663 qualifying broker. This subsection does not relieve a licensee 664 from liability that he or she would otherwise have.

665 (3)d. The qualifying-brokers' broker's supervision 666 responsibilities, as prescribed herein, over the real estate 667 activities of associate brokers and salespersons licensed 668 under him or her are not intended to and should not be 669 construed as creating an employer-employee relationship 670 contrary to any expressed intent of the qualifying broker and 671 licensee to the contrary.

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(b) (1) Any salesperson or associate broker who desires



673 to change his or her qualifying broker shall give notice in 674 writing to the commission, and shall send a copy of the notice 675 to his or her qualifying broker. The new-qualifying broker 676 shall-file with the commission a request for the transfer and 677 a statement-assuming liability-for-the-licensee In order to 678 transfer a license, the applicant's new qualifying broker 679 shall acknowledge to the commission that the applicant is in 680 his or her opinion honest, trustworthy, and of good reputation 681 and that the broker accepts responsibility for the actions of 682 the salesperson as set out in Section 34-27-31.

683 (2) On payment of a fee of twenty-five dollars (\$25), a 684 new license-certificate shall be issued to the <u>new qualifying</u> 685 <u>broker on behalf of the salesperson or associate broker for</u> 686 the unexpired term of the original license. A fee of 687 twenty-five dollars (\$25) shall also be charged for any of the 688 following license changes:

689 (1)-a. Change of gualifying broker by a company or sole proprietorship. The fee is paid for the license or licenses on 690 691 which the current and new qualifying brokers' names appear. In 692 cases where a company has a branch office or offices and the 693 main office qualifying broker is changed, the fee is paid for 694 each branch office license and for the license of each branch 695 qualifying broker. The new qualifying broker shall notify the 696 commission of this change, in writing, within 30 days after 697 the change.

698 (2)b. Change of personal name of a qualifying broker.
699 The fee is paid for the license or licenses on which the
700 current qualifying broker's name appears.



701 (3)c. Change of personal name of a salesperson or
 702 associate broker. The fee is paid for the license on which the
 703 name appears.
 704 (4)d. Change of business location. The fee is paid for
 705 the license or licenses on which the address appears.

706 (5)e. Change of business name. The fee is paid for the
707 license or licenses on which the name appears.

708 (6)f. Change of status from inactive to active. The fee 709 is paid for each license being changed from inactive to active 710 status. No fee is charged for the change from active to 711 inactive status.

712 (c) A person qualifying broker who wishes to terminate 713 his or her responsibility status as qualifying broker for a 714 licensee may do so by notifying the licensee.and-the 715 commission in writing and sending-the licensee's license certificate to the commission or verifying in writing to the 716 717 commission that the certificate has been lost or destroyed 718 placing the licensee's license on inactive status with the 719 commission.

(d) A person who wishes to terminate his or her status as a qualifying broker for a company may do so by submitting written notice to the company or, when applicable, the qualifying broker or an officer of the parent company and the commission.

(e) A salesperson or associate broker shall not perform any act for which a license is required after his or her association with his or her qualifying broker has been terminated, or if he or she changes qualifying brokers, until



729 a new active license has been issued by the commission."
730 "\$34-27-35

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731 (a) The commission shall prescribe the form and content 732 of license certificates issued. Each qualifying broker's license certificate shall show the name and business address 733 734 of the broker. The license certificate of each active 735 salesperson or associate broker shall show his or her name and 736 address. The license certificate of each active salesperson or 737 associate broker shall be delivered or mailed to his or her 738 qualifying broker. Each license certificate shall be kept by 739 the qualifying broker and shall be publicly displayed at the 740 address which appears on the license certificate.

(b) The commission may establish a one-year ormulti-year license period.

743 (c)(1) The fee for a temporary salesperson license 744 shall be one hundred fifty dollars (\$150). The original fee 745 for a-broker's broker license shall be one hundred fifty 746 dollars (\$150) and, beginning with the license period 747 effective October 1, 2002, the renewal fee for a broker's 748 license-shall be-seventy-five dellars (\$75)-per-year for each 749 year of the licence period. The original fee for each 750 salesperson's license shall be sixty-five dollars (\$65) per 751 year-for-each-year or portion of a year remaining in the 752 respective license period, and the renewal fee for each salesperson's license shall be sixty-five dellars (\$65) per 753 754 year for each year of the license period. The original fee for each-company license shall be sixty-five-dollars-(\$65)-per 755 year for each year or portion of a year remaining in the 756



757 respective license period, and the renewal-fee for each 758 license shall be sixty-five dollars (\$65) per year for each 759 year of the license period.

760 (2) Beginning with the license period effective October 761 1, 2004, the The renewal fee for a broker's broker license 762 shall be ninety-five dollars (\$95) per year for each year of 763 the license period. The original fee for each-salesperson's 764 salesperson license shall be eighty-five dollars (\$85) per 765 year for each year or portion of a year remaining in the 766 respective license period, and the renewal fee for each 767 salesperson's salesperson license shall be eighty-five dollars 768 (\$85) per year for each year of the license period. The 769 original fee for each company license shall be eighty-five 770 dollars (\$85) per year for each year or portion of a year 771 remaining in the respective license period, and the renewal 772 fee for each license shall be eighty-five dollars (\$85) per 773 year for each year of the license period.

774 (d) (1) The renewal research and education fee shall be 775 two dollars and fifty cents (\$2.50) per year for each year of 776 the license period and shall be paid at the time of license 777 renewal by all brokers and salespersons in addition to the 778 license renewal fees set out in this section. Collection of 779 this fee shall apply to all broker and salesperson renewals, 780 except that brokers who hold more than one broker's broker license shall pay the fee for only one license at each 781 782 renewal.

783 (2) Beginning June 1, 2014, this fee shall be seven
784 dollars and fifty cents (\$7.50), and the proceeds shall be



785 distributed to the Alabama Center for Real Estate.

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786 (e) The original research and education fee shall be 787 thirty dollars (\$30) and shall be paid at the time of all 788 applications received on and after October 15, 1995, for 789 issuance of an original broker's broker license, and shall be 790 paid at the time of all applications received on and after 791 October 15, 1995, for issuance of a temporary salesperson's 792 salesperson license. The original research and education fee 793 shall also be paid by reciprocal salespersons. This is in 794 addition to the original license fees set out in this section. 795 This thirty dollar (\$30) original research and education fee 796 is a one-time fee which no person shall be required to pay 797 more than once.

798 (f) The license of a salesperson who is subsequently 799 issued a broker's broker license automatically terminates upon 800 the issuance of his or her-broker's broker license 801 certificate. The salesperson's license certificate shall be 802 returned to the commission in order for a broker's license to 803 be issued. No refund shall be made of any fee or Recovery Fund 804 deposit pertaining to the salesperson's, broker's, or 805 company's a salesperson, broker, or company license once it 806 has been in effect.

(g) The commission shall prescribe a license renewal form, which shall accompany renewal fees <u>and which shall</u> be filed on or before-<u>August 31 September 30</u> of the final year of each license period in order for the respective license to be renewed on a timely basis for the following license period. If any of the foregoing are filed during the period from

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813 September 1 through September 30 of the final year of a 814 license period, the one hundred fifty dollar (\$150) -penalty set out below shall be paid in addition to the renewal fees. 815 816 Failure to meet this September 30 deadline shall result in the 817 license expiring and being placed on inactive status on-the 818 following October 1, and the license shall be subject to all 819 reactivation requirements. Reactivations shall be processed in the order received as evidenced by postmark or delivery date. 820 821 Certified or registered mail-may be used for reactivation in 822 these cases. Licensees filing-during the period from September 823 1-of the final year of a license period through after September 30 of the initial year of a license period shall pay 824 825 the required license fee, plus a penalty of one hundred fifty 826 dollars (\$150).

(h) The renewal form shall be mailed by the commission to the licensee's place of business, if an active licensee, or to his or her residence, if an inactive licensee, prior to August 1 of the final year of each license period. Each licensee shall notify the commission in writing of any change in his or her business or residence address within 30 days of the change.

(i) Every license shall expire at midnight on September
30 of the final year of each license period, except for a
temporary salesperson whose license becomes inactive six
months after issuance or a temporary broker whose license
expires six months after issuance. An expired license may be
renewed during the 12-month period following the license
period for which the license was current. A licensee who fails



841 to renew before the end of the 12-month period following the 842 license period for which the license was issued has a lapsed 843 license, and shall be subject to all requirements applicable 844 to persons who have never been licensed, however, the 845 commission may upon determination of hardship, allow later 846 renewal upon payment of all fees and penalties. An inactive 847 license must be renewed in the same manner as an active 848 license.

849 (j)(1) Each applicant for renewal of an active 850 salesperson or broker license issued by the commission shall, 851 on or before September 30 of the final year of each license 852 period, --submit shall confirm through the commission's website 853 proof of completion of not less than 15 clock hours of 854 approved continuing education course work-to the commission, 855 in addition to any other requirements for renewal. A maximum 856 of six 60-minute courses shall be accepted by the commission 857 as part of a licensee's continuing education requirement. 858 Failure to meet this deadline shall result in the license 859 being placed on inactive status on the following October 1, 860 and the license shall be subject to all reactivation 861 requirements.

862 (2)a. Reactivations shall be processed in the order 863 received as evidenced by postmark or delivery date. Certified 864 or registered mail may be used for reactivation in this case. 865 Proof of attendance at the completion of course work, whether 866 or not the applicant attained a passing grade in the course, 867 shall be sufficient to satisfy requirements for renewal. The 868 15 clock hours' course work continuing education requirement



869 shall apply to each two-year license renewal, and hours in 870 excess of 15 shall not be-cumulated or credited for the 871 purpose of applicable to subsequent license renewals. The commission shall develop standards for approval of courses, 872 873 and shall require certification of the course work of the 874 applicant. No continuing education course shall be approved by 875 the commission unless the course is at least 60 minutes of 876 instruction.

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b. Time served as a member of the state Legislature during each license renewal period shall be deemed the equivalent of the 15 hours course work and shall satisfy the requirements of this subsection.

881 (2) (3) This section shall-apply to renewals of licenses 882 which expire after September 30, 1986. An applicant for first 883 renewal of an original license who has been licensed for not 884 more than one year shall not be required to comply with this 885 section for the first renewal of the applicant's license. Any 886 licensee reaching the age of 65 years of age on or before 887 September 30, 2000, and having been licensed 10 years prior to 888 that date shall be exempt from this section.

889 (3) (4) Continuing education shall not result in a 890 passing or failing grade.

## 891 (5) Continuing education requirements are not required 892 to be satisfied to renew an inactive license.

893 (6) All of the following are continuing education
894 requirements to activate an inactive original salesperson or
895 broker license for the first time in a license period:

896 a. For a salesperson or broker license on inactive

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897	status for three years or less, the current 15-hour continuing			
898	education requirements, which shall not count toward			
899	continuing education requirements at the next license renewal.			
900	b. For a salesperson license on inactive status for			
901	more than three years, the 60-hour salesperson professional			
902	development course shall be completed.			
903	c. For a broker license on inactive status for more			
904	than three years, the 60-hour broker professional development			
905	course shall be completed.			
906	(k) A licensee may request that the commission issue			
907	his or her license to in an inactive status. Inactive licenses			
908	shall be held at the commission office until activated. No act			
909	for which a license is required shall be performed under an			
910	inactive license."			
911	Section 2. This act shall become effective on October			
912	1, 2028.			

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922	_	Speaker of the House of Representatives	—		
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927		President and residing Officer of the Senate	_		
928		-			
929					
930	House of Representatives				
931		-			
932	I	hereby certify that the within Act originated	in and		
933		d by the House 17-Apr-25.			
934	-				
935		John Treadwell			
936		Clerk			
937					
938					
939					
940					
941		· .			
942	Senate	06-May-25	Passed		
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5-14  $\mathcal{L}$ APPROVED . 30 Ce TIME

GOVERNOR

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SPONSOR	HOUSE ACTION	SENATE ACTION
HUILIS CO-SPONSORS 100d (D)	I HEREBY CERTIFY THAT THE RESOLUTION AS REQUIRED IN SECTION C OF ACT NO. 81-889 WAS ADOPTED AND IS ATTACHED TO THE BILL, H.B. 22G YEAS 102 NAYS 0 JOHN TREADWELL, Clerk	DATE:       20         RD 1 RFD       20         This Bill was referred to the Standing Committee of the Senate on       20         and was acted upon by such Committee in session and is by order of the Committee returned therefrom with a favorable report w/amend(s)       0
	I HEREBY CERTIFY THAT THE NOTICE & PROOF IS ATTACHED TO THE BILL, H.B. 225 AS REQUIRED IN THE GENERAL ACTS OF ALABAMA, 1975 ACT NO. 919.	yeas 2 nays 5 abstain 5 this 23 day of A M 20 2.5 Y Chair DATE: 7 24 20 CAL
	JOHN TREADWELL, Clerk	DATE: 20
	CONFERENCE COMMITTEE	RE-REFERRED RE-COMMITTED
	House Conferees	I hereby certify that the Resolution as required in Section C of Act No. 81-889 was adopted and is attached to the Bill, HB YEASNAYS PATRICK HARRIS, Secretary
		FURTHER SENATE ACTION (OVER)

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